SATT PARIS-SACLAY
L’innovation en confiance
SATT Paris-Saclay finance and accelerate the technology transfer of its territory's research results towards existing companies or startup.

- **Inception**: July 2014
- **Localisation**: Orsay
- **Investment to date**: +38 M€
- **Investment capacity**: 66 M€
- **Head Count**: +45 pax
- **Quality Certification**: ISO 9001 version 2015

**La SATT Paris-Saclay, un acteur commun de valorisation**

**Transfer rate**: 70%
3 HIGHLY COMPLEMENTARY SERVICES

Bring services and advices to researchers

Consultancies for researchers to help them around valorisation

270

Turning technologies into products

Maturation projects funded since 2014

100

Stimulate companies R&D

Industrials R&D needs met and analysed

500

3 types of Call for Project

PhD TRANSFER PROGRAM

POC'UP PROGRAM

TECH TRANSFER PROGRAM

86% de satisfaction
INNOVATION MARKETING

SERVICES

FOR RESEARCHERS
OFFERS' PORTFOLIO FOR RESEARCHERS

STUDIES AND AWARENESS SERVICES FOR YOUR INNOVATION STRATEGY

Studies
- Research projects positioning
- IP portfolio analysis
- Detection of innovations
- Connecting with industrial partners

Awareness services
- Economic Intelligence & Security
- Industrial property
- Intellectual property and software property rights

ACCESS TO STUDIES/AWARENESS SERVICES

► Studies delivered by SATT Paris-Saclay in the framework of Poc in Labs projects and strategies for valorising researchers

► SATT Paris-Saclay makes a recommendation with final validation by the University Paris-Saclay

► Studies delivered by SATT Paris-Saclay in the context of prematuration

► Validation by the Board of Directors of the Institut Polytechnique de Paris

RECOMMENDATIONS
MATURATION INVESTMENT

TURNING TECHNOLOGIES INTO PRODUCTS
Pre Maturation

Gather the Intellectual Property assets
Position the technology in a growth market
Identify required developments

Maturation

Finance these developments and be guided toward
- an industrial transfer
- the creation of a start-up

Contact us before publishing or a congress presentation because your idea will then be public
**SATT PARIS-SA CLAY VALUE**

**Investing in the innovations of the Paris-Saclay Cluster**
- Invest between **100k – 500k€** for:
  - Technical and scientific developments
  - IP fees - maintenance and deposits
  - Recruitment of dedicated staff

**Valorisation of innovation**
- Position of the technology in its market and differentiation from the competition
- Supporting the creation of start-up or canvassing of the industrial operator

**Contract with the operator**
- License negotiation
- Management of contracts with institutions

**Key figures**
- **4 SATT experts** mobilized on average for each **maturation project**

**Portefeuille projets (85) par domaine d’application**
- Numérique et électronique: 20%
- Agriculture et environnement: 14%
- Transports: 7%
- Chimie et matériaux: 6%
- Énergie: 5%
- Santé: 48%
FOCUS PHD TRANSFER PROGRAM

**TARGET**
PhD student from 2nd year / young PhD Graduate of Cluster Paris-Saclay
+ 1st thesis results (TRL 2-3) with ideas of market application

**OBJECTIVE**
Achieve an Market applied Proof of Concept and define an optimal technology transfer strategy

**INVESTMENT SATT PARIS-SACLAY**
Up to 100 k€

**LENGHT OF PROJECT**
9 to 12 months

**SELECTION PROCESS**
1. Application form
2. Mailing SATT
3. Pitch
4. Pre-selection
5. Sélection
6. Help your application To national iPhD competition

**+ D’INFO**
You can ask all questions you want with an e-mail at maturation@satt-paris-saclay.fr

**+ Application**
 Télécharger le Dossier de candidature
APPELS À CANDIDATURES 2022

Vous souhaitez transférer votre technologie vers un partenaire industriel ou par la création de start-up ?

**PhD TRANSFER PROGRAM**

- Vous êtes Doctorant en 3ème année (ou) Jeune docteur
- Vous disposez de 1er résultats de thèse
- Vous bénéficiez d'un investissement jusqu'à 100k€,  d'un accompagnement de 9 à 12 mois

**POC’UP PROGRAM**

- Vous êtes Chercheur issu du Cluster Paris-Saclay
- Vous disposez d'une preuve de concept d'un 1er marché identifié
- Vous bénéficiez d'un investissement jusqu'à 100k€,  d'un accompagnement de 9 à 12 mois

**TECH TRANSFER PROGRAM**

- Vous êtes Chercheur issu du Cluster Paris-Saclay
- Vous disposez d'une technologie deeptech à fort potentiel de transfert
- Vous bénéficiez d'un investissement moyen de 450k€,  d'un accompagnement de 18 à 24 mois

3 dates à retenir pour candidater

21 janv.  13 mai  16 sept.

En savoir plus www.satt-paris-saclay.fr
ZOOM ON
SUCCESS STORIES
FROM TECHNOLOGY… TO THE PRODUCT

FROM THE PROJECT « MEDICINE » TO THE START-UP « EIKOSIM »

ÉCOLE NORMALE SUPÉRIEURE PARIS-SACLAY
CNRS

SUBMISSION OF THE PROJET - DECEMBER 2014
- 2 patents
- 1 software suite on 2D and 3D
- Willingness to create a start-up

END OF THE PROJECT - DECEMBER 2016
- Integration into a platform
- New 3D surface software
- Characterization tests on real cases via CETIM

• € 220 k of work
• € 310 k complete costs
• of which 2 recruitments
  Maturing engineers

EIKOSIM IN FIGURES

12 employees
Revenue: +400k€ in 2020
Winner of i-Lab competition 2017
Spring 2018: Best pitch in industry 4.0
Viva Technology 2018: Airbus Price

« Florent Mathieu
CEO
EikoSim »

SATT was for us the missing link between techno and product!
PHD TECH TRANSFER SUCCESS

PhD transfer of 2020
Lab: Immunologie Cellulaire et Biotechnologie – CEA

Startup Deeptope
Created in Fev 2021

Provides antibody characterization and Optimization through EPITOPE Mapping

PhD transfer of 2021
Lab: Energétique Moleculaire et Macroscopique Combustion - CentraleSupélec

Erwan

Startup Spark Cleantech
Created in Janv 2022

Turn Green-house gases into hydrogen fuel with Plasma Technology
Want to know more about Valorisation or Deeptech Entrepreneurship?

Search for ADUM courses about it!

Want to hear more about Deeptech Entrepreneurship?

Watch some of our SATT webinar! We have, each time, a researcher testimony of its valorisation experience!

Want to see more about Deeptech Entrepreneurship?

You can have a tour around a technological showroom at « PlayGround Paris-Saclay »!
Any Ideas or Innovation Projects around your thesis?
Talk about it to your PhD supervisor and contact us!

CONTACT

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TECHNOLOGY LEVEL READINESS - SCALE

- **TRL 9**: Actual system completed and qualified by successful operational missions
- **TRL 8**: Actual system completed and qualified by tests and demonstrations
- **TRL 7**: System prototype demonstration in an operational environment
- **TRL 6**: System/subsystem prototype or model demonstration in a representative environment
- **TRL 5**: Validation of components and/or models in a representative environment
- **TRL 4**: Validation of components and/or models in the laboratory
- **TRL 3**: Analytical or experimental critical function and/or characteristic proof-of-concept
- **TRL 2**: Technology concept and/or applications formulated
- **TRL 1**: Basic principles observed or reported

System test, launch and operations
System/subsystem development
Technology demonstration
Technology development
Research to prove feasibility
Basic technology research
VALUE SHARING

- Licensing
- Exploitation of intellectual property rights

- Sublicensing
- Exploitation of intellectual property rights

Revenue sharing: from 30% to 70% of the royalties

Payment of royalties / equity sharing for startups only
LA MATURATION TECHNOLOGIQUE DANS LE CONTINUUM

Maturation des POC

Financement SEED

Financement Tour A

Financement Tour B

Labo

GEMaC

SATT PARIS-SACLAY

3,5 M€

11 M€

XX M€

Financement SEED

POC

MVP & CREATION Startup

1er Produit

Industrialisation

2016

2018

2020

2022